

CLAY COUNTY SUMMARY – 2008

	DIRECT IMPACT	INDIRECT IMPACT	INDUCED IMPACT	TYPE SAM MULTIPLIER	TOTAL IMPACT
OUTPUT	\$10,482,666	\$865,381	\$1,712,302	1.2459	\$13,060,349
LABOR INCOME	\$5,251,750	\$246,747	\$407,276	1.1245	\$5,905,773
EMPLOYMENT	201	10	20	1.1487	231
TOTAL IMPACT OF HEALTH CARE INDUSTRY — LOCAL RETAIL SALES					\$3,328,727
MEDICAID EXPENDITURES					\$10,700,439
NUMBER OF MEDICAID ELIGIBLE					2,096
FEDERAL TRANSFER PAYMENTS					\$63,490,000

- In 2008 it is estimated that Clay County's health care industries produced over \$10 million in direct output revenue and contributed an additional \$3 million (indirect and induced) in health care goods and services for a total dollar output value that can be attributed to health care industries of \$13 million. The Output multiplier (1.2459) shows that for every \$1 in revenue produced by health care industries and additional \$0.24 was generated in the county's economy.
- Health care industries paid in wages and benefits to its employees over \$5 million (direct) and contributed an additional \$653,000 (indirect and induced) for a total labor income that can be attributed to health care industries of \$5.9 million. The Labor Income multiplier (1.1245) shows that for every \$1 paid in wages/benefits paid to health care industry employees produced an additional \$0.12 in other wages/benefits throughout the county.
- In 2008 health care industries employed an estimated 201 (direct) and generated an additional 30 (indirect and induced) full/part time workers for a total work force that can be attributed to health care industries of 231. The Employment multiplier (1.1487) shows that for every 1 worker employed in the health care industry, an additional 0.14 workers are employed in the county's work force.
- In 2008, county total personal income and gross retail sales data show that approximately 56% of personal income generated was spent in local retail stores. Using this retail sales capture ratio of 56% it is estimated that the \$5.9 million paid to health care and support employees generated over \$3.3 million in local retail sales. Not all retail sales are taxed by the state or local governments. However, one can assume that much of the \$3.3 million generated by retail sales would be subject to both state and county taxes – generating additional revenue.

CLAY**2008**

Population	10,389
Area Sq. Miles	215
Persons per square mile	48
Number Employed	3,454
Unemployment Rate	6.6%
# of Industries	101
# of Households	5,209
Per Capita Income	\$22,833
Median Household Income	\$38,049
Total Personal Income	\$237,211,900
Gross County Retail Sales	\$133,702,000
Local Retail Sales Capture Ratio	56.36%
Federal Medical Transfer Payments	\$63,490,000
Number of Medicaid Eligibles	2,096
Medicaid Expenditures	\$10,700,439

HEALTH SECTOR	DIRECT IMPACT	INDIRECT IMPACT	INDUCED IMPACT	TYPE SAM MULTIPLIER	TOTAL IMPACT	ESTIMATED RETAIL SALES GENERATED
Pharmacies, Health and Personal Care Stores						
Output	\$1,642,674	\$153,960	\$232,658	1.2354	\$2,029,292	
Labor Income	\$721,793	\$43,885	\$56,674	1.1393	\$822,352	\$463,510
Employment	32	2	3	1.1376	36	
Home Health Care Services						
Output	\$962,101	\$55,942	\$162,043	1.2266	\$1,180,086	
Labor Income	\$467,805	\$14,985	\$35,859	1.1087	\$518,649	\$292,331
Employment	34	1	2	1.0757	36	
Physicians, Dentists, other Health Professionals						
Output	\$2,632,619	\$221,027	\$441,467	1.2516	\$3,295,112	
Labor Income	\$1,262,638	\$62,963	\$98,433	1.1278	\$1,424,033	\$802,642
Employment	29	3	5	1.2651	37	
Ambulatory and Outpatient Health Care Services						
Output	\$2,094,440	\$214,171	\$227,992	1.2111	\$2,536,604	
Labor Income	\$633,952	\$61,539	\$51,630	1.1785	\$747,121	\$421,107
Employment	23	3	3	1.2242	28	
Hospitals						
Output	\$0	\$0	\$0	0.0000	\$0	
Labor Income	\$0	\$0	\$0	0.0000	\$0	\$0
Employment	0	0	0	0.0000	0	
Nursing and Residential Care Facilities						
Output	\$3,150,832	\$220,281	\$648,142	1.2756	\$4,019,255	
Labor Income	\$2,165,562	\$63,375	\$164,680	1.1053	\$2,393,617	\$1,349,137
Employment	84	3	7	1.1211	94	
TOTAL						
Output	\$10,482,666	\$865,381	\$1,712,302	1.2459	\$13,060,349	
Labor Income	\$5,251,750	\$246,747	\$407,276	1.1245	\$5,905,773	\$3,328,727
Employment	201	10	20	1.1487	231	